

ALL GOD'S CHILDREN INTERNATIONAL

Financial Statements

For the Years Ended December 31, 2015 and 2014

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ACCOUNTING AND ADVISORY SERVICES

Independent Auditor's Report

**To the Board of Directors
All God's Children International
Portland, Oregon**

We have audited the accompanying financial statements of All God's Children International, which comprise the statements of financial position as of December 31, 2015 and December 31, 2014, and the related statements of activities and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of All God's Children International as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Richard Winkel, CPA

Portland, Oregon
May 6, 2016

ALL GOD'S CHILDREN INTERNATIONAL
STATEMENTS OF FINANCIAL POSITION
December 31, 2015 and 2014

	2015	2014
ASSETS		
Cash and cash equivalents	\$ 546,345	\$ 306,356
Accounts receivable	122,508	115,785
Inventory	-	3,648
Other current assets	14,378	8,803
Total current assets	683,231	434,592
Property and equipment, net of depreciation	1,017,921	1,048,025
Total assets	\$ 1,701,152	\$ 1,482,617
LIABILITIES AND NET ASSETS		
Line of credit	\$ 85,319	\$ 89,551
Current portion of long-term debt	27,769	28,090
Accounts payable	162,801	165,928
Accrued payroll	22,221	12,527
Accrued vacation	23,045	26,636
Client deposits	112,066	102,999
Security deposits	20,683	5,625
Total current liabilities	453,904	431,356
Long-term debt, net of current portion	612,985	641,235
Total liabilities	1,066,889	1,072,591
NET ASSETS		
Unrestricted	634,263	410,026
Total net assets	634,263	410,026
Total liabilities and net assets	\$ 1,701,152	\$ 1,482,617

The accompanying notes are an integral part of these financial statements

ALL GOD'S CHILDREN INTERNATIONAL
 STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
 For the Year Ended December 31, 2015 and 2014

	2015	2014
Revenues:		
Contract fees, net of refunds	\$ 2,136,256	\$ 2,281,009
Contributions and grants	1,305,553	1,034,404
Rental income	61,500	47,575
Interest and other income	40	34
Total revenues	3,503,349	3,363,022
Expenses:		
Program services	2,970,457	3,015,149
Management and general	78,167	121,895
Fundraising	230,488	216,558
Total expenses	3,279,112	3,353,602
Change in net assets	224,237	9,420
Net assets, beginning of year	410,026	400,606
Net assets, end of year	\$ 634,263	\$ 410,026

The accompanying notes are an integral part of these financial statements

ALL GOD'S CHILDREN INTERNATIONAL
STATEMENTS OF CASH FLOWS
For the Year Ended December 31, 2015 and 2014

	2015	2014
Increase (Decrease) in Cash and Cash Equivalents		
Change in net assets	\$ 224,237	\$ 9,420
Adjustments to reconcile change in net assets to cash provided by operating activities:		
Depreciation	42,208	43,776
Change in assets and liabilities:		
Accounts receivable	(6,723)	(34,561)
Inventory	3,648	-
Other current assets	(5,575)	(4,235)
Accounts payable	(3,127)	28,733
Accrued payroll	9,694	(27,913)
Accrued vacation	(3,591)	(1,450)
Security deposits	15,058	(5,628)
Customer deposits	9,067	28,433
Net cash provided by operating activities	284,896	36,575
Cash flows from investing activities:		
Purchase of property and equipment	(12,104)	(11,082)
Net cash used in investing activities	(12,104)	(11,082)
Cash flows from financing activities:		
Draws on line of credit	10,138	9,734
Payments on line of credit	(14,370)	(12,504)
Principal payments on long-term debt	(28,571)	(30,572)
Net cash used in financing activities	(32,803)	(33,342)
Net change in cash and cash equivalents	239,989	(7,849)
Cash and cash equivalents, beginning of year	306,356	314,205
Cash and cash equivalents, end of year	\$ 546,345	\$ 306,356
Cash paid for interest	\$ 57,333	\$ 58,932

The accompanying notes are an integral part of these financial statements

ALL GOD'S CHILDREN INTERNATIONAL
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended December 31, 2015

	Program Services	Management and General	Fundraising	Total
Orphan care	\$ 376,497	\$ -	\$ -	\$ 376,497
Adoption costs	764,950	-	-	764,950
Mission trips	25,043	-	-	25,043
Salaries and wages	809,829	35,090	103,469	948,388
Employee benefits	69,142	2,996	8,834	80,972
Payroll taxes	57,782	2,504	7,383	67,669
Administration	264,296	11,452	33,768	309,516
Development and marketing	316,796	13,727	40,476	370,999
Professional fees	37,488	1,624	4,790	43,902
Occupancy	83,556	3,621	10,676	97,853
Travel	80,081	3,470	10,232	93,783
Interest	48,956	2,121	6,255	57,332
Total expenses before depreciation	2,934,416	76,605	225,883	3,236,904
Depreciation	36,041	1,562	4,605	42,208
Total expense	<u>\$ 2,970,457</u>	<u>\$ 78,167</u>	<u>\$ 230,488</u>	<u>\$ 3,279,112</u>

The accompanying notes are an integral part of these financial statements

ALL GOD'S CHILDREN INTERNATIONAL
STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended December 31, 2014

	Program Services	Management and General	Fundraising	Total
Orphan care	\$ 490,089	\$ -	\$ -	\$ 490,089
Adoption costs	890,510	-	-	890,510
Mission trips	80,328	-	-	80,328
Salaries and wages	758,540	37,433	52,406	848,379
Employee benefits	58,474	3,322	4,652	66,448
Payroll taxes	70,771	4,021	5,630	80,422
Administration	219,643	52,443	24,183	296,269
Development and marketing	205,837	2,570	108,266	316,673
Professional fees	48,160	2,736	3,831	54,727
Occupancy	86,933	4,939	6,915	98,787
Travel	15,481	9,295	3,486	28,262
Interest	51,860	2,947	4,125	58,932
Total expenses before depreciation	2,976,626	119,706	213,494	3,309,826
Depreciation	38,523	2,189	3,064	43,776
Total expense	<u>\$ 3,015,149</u>	<u>\$ 121,895</u>	<u>\$ 216,558</u>	<u>\$ 3,353,602</u>

The accompanying notes are an integral part to these financial statements

ALL GOD'S CHILDREN INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2015 and 2014

NOTE A – ORGANIZATION

All God's Children International (the "Organization") is a nonprofit corporation organized in the state of Oregon that operates primarily in Oregon, Washington, Michigan, Indiana, Kentucky and Ohio. The Organization coordinates and facilitates adoption services to families by working with organizations, adoption agencies, and orphanages in Europe, Asia, Latin America, and Africa that are seeking to find adoptive parents for children within their respective countries. The Organization has contracts with these organizations to facilitate the placement of children into homes of willing families. The Organization is funded through contract fees for adoption services and contributions.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of significant accounting policies applied in the preparation of the accompanying financial statements follows.

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting and in accordance with Accounting Standards Codification (ASC) of the Financial Accounting Standards Board 958. ASC 958 is the standard for external financial reporting for not-for-profit organizations.

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted Net Assets are net assets not subject to donor-imposed stipulations.

Temporarily Restricted Net Assets are net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

Revenue is reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Temporary restrictions expire when the donor-stipulated purpose has been fulfilled and/or the donor-stipulated time period has elapsed. Expirations of temporary restrictions result in the reclassification of temporarily restricted net assets to unrestricted net assets and are reported in the statement of activities as net assets released from restriction. The Organization has elected to report restricted contributions whose restrictions are met in the same reporting period as unrestricted revenues. There are no restricted net assets at December 31, 2015 or 2014.

Concentration of Economic Risk

The Organization is highly dependent on certain countries to source adoptions. During the year ended December 31, 2015 two countries accounted for 46% and 31% of completed adoptions. During the year ended December 31, 2014 three countries accounted for 32%, 30% and 12% of completed adoptions. If political unrest was to occur in any or all of these key countries or if adoptions were disrupted the Organization's ongoing operations could be severely impacted. The Organization has undertaken significant efforts during 2015 and 2014 to diversify and to open the Organizations adoption services to new countries.

ALL GOD'S CHILDREN INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2015 and 2014

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all short-term investments purchased with an original maturity of three months or less to be cash equivalents.

Cash and cash equivalents include accounts with financial institutions covered by the Federal Deposit Insurance Corporation (FDIC) of \$250,000. Deposits in excess of FDIC coverage are not insured. The Organization had \$296,345 and \$0 in cash exceeding FDIC insurance at December 31, 2015 and 2014, respectively.

Revenues

Accounts receivable represent outstanding billings due from individuals for adoption services which the Organization is facilitating. Due to the long-term nature of the adoption process, the Organization has contract terms that may span multiple years. The Organization provides services over the contract period and payment terms generally match the period of service. Revenues for services provided under the terms of the adoption contracts are recognized as services are provided.

Support from contributors is recorded when unconditional promises to give are received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value on the date of receipt.

No amounts have been reflected in the financial statements for donated services. Certain individuals, including members of the Board of Directors, donate time to the operations of the Organization. There are no contributed services that meet the requirements for recognition.

Receivables

Receivables are recognized when the service is provided. The Organization uses the allowance method to account for uncollectible accounts. Receivables are considered to be impaired if full payments are not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible receivables when management determines the receivable will not be collected. Substantially all balances are collected when the service is provided; therefore, management has determined that the risk of loss to the Organization for uncollectible balances is not significant and no allowance was deemed necessary at December 31, 2015 or 2014.

Inventories

Inventory includes books and DVDs and are carried at the lower of cost or market.

Fair Value of Financial Instruments

Due to the short-term nature of cash equivalents, prepaid expenses and other assets, accounts payable, and accrued liabilities, their fair value approximates carrying value.

ALL GOD'S CHILDREN INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2015 and 2014

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Property and equipment are recorded at purchase cost. Acquisitions, renovations and repairs which increase the value of assets and have an estimated useful life in excess of one year are capitalized. All expenditures for repairs and maintenance which do not appreciably extend the useful life or increase the value of the assets are expensed in the period in which the cost is incurred. Contributed property is recorded at its fair market value on the date of contribution.

The Organization depreciates property and equipment over its estimated useful life using the straight-line method for financial reporting purposes. The Organization generally uses the following estimated useful lives:

Buildings and improvements	40 years
Furniture and equipment	5 – 15 years

Advertising Costs

Advertising is expensed as incurred.

Income Taxes

The Organization received a tax determination letter indicating that it qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and comparable state law. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under section 509(a)(1). Accordingly, no provision for income taxes has been recorded in the accompanying financial statements. The Organization's federal and state income tax returns are subject to possible examination by the taxing authorities until the expiration of the related statutes of limitations on those tax returns. In general, the federal and state income tax returns have a three year statute of limitations.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional expense basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on payroll costs.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

ALL GOD'S CHILDREN INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2015 and 2014

NOTE C – PROPERTY AND EQUIPMENT

Major classes of property and equipment consist of the following at December 31:

	2015	2014
Land	\$ 175,000	\$ 175,000
Building and improvements	1,045,899	1,045,899
Furniture and equipment	642,501	630,398
	1,863,400	1,851,296
Less accumulated depreciation	(845,479)	(803,271)
	\$ 1,017,921	\$ 1,048,025

Depreciation expense was \$42,208 and \$43,776 for the years ended December 31, 2015 and 2014, respectively.

NOTE D – LINES OF CREDIT

The Organization has a line of credit with a bank granting borrowings up to \$100,000. The line of credit accrues interest at a blended rate of 10.5% per annum. AGCI had \$85,319 and \$89,551 outstanding under the terms of the line of credit as of December 31, 2015 and 2014, respectively.

NOTE E – LONG-TERM DEBT

Long-term debt consists of the following at December 31,:

	2015	2014
Note payable to a bank in monthly installments of \$4,502 including interest at 4.18% per annum with a balloon payment due August 5, 2020. The note is secured by the headquarters facility.	\$ 640,754	\$ 662,325
Note payable to a private individual. The note requires two payments of \$3,500 with zero interest and matures on April 1, 2015.	-	7,000
	640,754	669,325
Less amounts currently due	27,769	28,090
	\$ 612,985	\$ 641,235

ALL GOD'S CHILDREN INTERNATIONAL
 NOTES TO FINANCIAL STATEMENTS
 For the years ended December 31, 2015 and 2014

NOTE E – LONG-TERM DEBT (Continued)

Maturities of long-term debt are as follows:

<u>Year ending December 31,</u>		
2016	\$	27,769
2017		28,952
2018		30,186
2019		31,472
2020		<u>522,375</u>
	\$	<u><u>640,754</u></u>

NOTE F – LEASES

The Organization leases office space under an operating lease agreement that expires in March 2017. In March 2016, the Organization terminated the office lease and will pay a one-time fee of \$10,000. The Organization also leases a copier from CTX that expires February 28, 2021 with monthly payments of \$913. CTX paid AGCI \$18,066 to buy out their existing contract with Pacific Automation in November, 2015. As such, this deferred asset will be amortized using the straight line method for the term of the CTX lease, which results in a monthly offset of \$291.

Total office rent expense was \$29,142 and \$25,075 for the years ended December 31, 2015 and 2014, respectively.

Future minimum payments under the operating leases are as follows:

<u>Year ending December 31,</u>		
2016	\$	7,458
2017		7,458
2018		7,458
2019		7,458
2020		7,458
Thereafter		<u>1,243</u>
	\$	<u><u>38,533</u></u>

NOTE G – SUBLEASES

The Organization also entered into an agreement to sublease their building to another nonprofit organization. The sublease requires monthly rental payments of \$5,000 per month beginning in March 2014 and expires in April 2019. Monthly rental amounts increase each year over the life of the lease.

ALL GOD'S CHILDREN INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2015 and 2014

NOTE G – SUBLEASES (Continued)

Future minimum rentals on non-cancelable subleases are as follows:

<u>Year ending December 31,</u>	
2016	\$ 63,345
2017	65,245
2018	67,203
2019	<u>22,510</u>
	\$ <u>218,303</u>

Sublease income was \$61,500 and \$45,575 for the years ended December 31, 2015 and 2014, respectively.

NOTE H– EMPLOYEE BENEFIT PLANS

The Organization has a 401(k) plan covering substantially all employees of the Organization. Participants may elect to defer a portion of their salary up to the maximum percentage allowable by the Internal Revenue Code. The Organization makes a matching contribution to the plan up to 4% of participant's earnings. Employer contributions of \$13,304 and \$11,993 were accrued for the years ended December 31, 2015 and 2014, respectively.

NOTE I – SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through May 6, 2016 which is the date the financial statements were available to be issued, for events requiring recording or disclosure in the financial statements for the year ended December 31, 2015. The Organization has a pending sale of their land and property called Peerless Place, located in Portland OR, for \$1,050,000.